

BANK & FINANCIAL INSTITUTION FOCUSED SALES

DebtX is seeking a sales associate to develop relationships with banking and insurance customers, and source qualified prospects for loan valuation and analytics services.

The ideal candidate should have a working knowledge of financial modeling and must have a willingness to prospect and cold call potential customers. The candidate will be responsible for overseeing all aspects of customer relationships, evaluating potential transactions and potentially negotiating engagement terms.

The ideal candidate will be results oriented, work with a sense of urgency, and think creatively to develop and close opportunities. Candidates must have 2 years' experience in sales or sales support in the financial services industry.

Travel required.

Email DebtX-DbtX0282@applications.recruiterbox.com
Online <https://debtX.recruiterbox.com/jobs/fk031cr>

Please include a cover letter with your resume.

This position is located in our Boston, MA headquarters. Local candidates only, please.